## Cathay General <br> Bancorp

## FOR IMMEDIATE RELEASE

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## Cathay General Bancorp Announces Third Quarter 2019 Results

Los Angeles, Calif., October 16, 2019: Cathay General Bancorp (the "Company", "we", "us", or "our" Nasdaq: CATY), the holding company for Cathay Bank, today announced its unaudited financial results for the quarter ended September 30, 2019. The Company reported net income of $\$ 72.8$ million, or $\$ 0.91$ per share, for the third quarter of 2019.

FINANCIAL PERFORMANCE

| (unaudited) | Three months ended |  |  |
| :---: | :---: | :---: | :---: |
|  | September 30, 2019 | June 30, 2019 | September 30, 2018 |
| Net income | \$72.8 million | \$72.2 million | \$69.8 million |
| Basic earnings per common share | \$0.91 | \$0.90 | \$0.86 |
| Diluted earnings per common share | \$0.91 | \$0.90 | \$0.85 |
| Return on average assets | 1.65\% | 1.69\% | 1.72\% |
| Return on average total stockholders' equity | 12.98\% | 13.27\% | 13.19\% |
| Efficiency ratio | 41.67\% | 44.53\% | 43.14\% |

## THIRD QUARTER HIGHLIGHTS

- Total loans, including loans held for sale, increased $\$ 171.8$ million, or $4.9 \%$ annualized, to $\$ 14.8$ billion for the quarter.
- Total deposits increased $\$ 295.3$ million, or $8.6 \%$ annualized, to $\$ 14.7$ billion for the quarter.
"In the third quarter of 2019, our total loans increased $\$ 171.8$ million, or $4.9 \%$ annualized, to $\$ 14.8$ billion. We are pleased by the $\$ 295.3$ million increase, or $8.6 \%$ annualized, in total deposits for the quarter," commented Pin Tai, Chief Executive Officer of the Company.


## THIRD QUARTER INCOME STATEMENT REVIEW

Net income for the quarter ended September 30, 2019, was $\$ 72.8$ million, an increase of $\$ 3.0$ million, or $4.3 \%$, compared to net income of $\$ 69.8$ million for the same quarter a year ago. Diluted earnings per share for the quarter ended September 30, 2019, was $\$ 0.91$ compared to $\$ 0.85$ for the same quarter a year ago.

Return on average stockholders' equity was $12.98 \%$ and return on average assets was $1.65 \%$ for the quarter ended September 30, 2019, compared to a return on average stockholders' equity of $13.19 \%$ and a return on average assets of $1.72 \%$ for the same quarter a year ago.

## Net interest income before provision for credit losses

Net interest income before provision for credit losses increased \$1.9 million, or $1.3 \%$, to $\$ 147.0$ million during the third quarter of 2019, compared to $\$ 145.1$ million during the same quarter a year ago. The increase was due primarily to a $\$ 3.1$ million increase in interest recoveries and prepayment penalties, offset in part by an increase in interest expense from time deposits.

The net interest margin was $3.56 \%$ for the third quarter of 2019 compared to $3.83 \%$ for the third quarter of 2018 and $3.58 \%$ for the second quarter of 2019.

For the third quarter of 2019, the yield on average interest-earning assets was $4.80 \%$, the cost of funds on average interest-bearing liabilities was $1.65 \%$, and the cost of interest-bearing deposits was $1.60 \%$. In comparison, for the third quarter of 2018 , the yield on average interest-earning assets was $4.67 \%$, the cost of funds on average interest-bearing liabilities was $1.15 \%$, and the cost of interest-bearing deposits was $1.05 \%$. The increase in the yield on average interest-earning assets resulted primarily from the higher interest recoveries and prepayment penalties discussed above. The net interest spread, defined as the difference between the yield on average interestearning assets and the cost of funds on average interest-bearing liabilities, was $3.15 \%$ for the quarter ended September 30, 2019, compared to $3.52 \%$ for the same quarter a year ago.

## Provision/(reversal) for credit losses

The Company recorded a reversal for credit losses of $\$ 2.0$ million in the third quarter of 2019 compared to a reversal of $\$ 1.5$ million in the same quarter a year ago. The reversal for credit losses was based on our management's review of the appropriateness of the allowance for loan losses at September 30, 2019 and September 30, 2018. The following table summarizes the charge-offs and recoveries for the periods indicated:

|  | Three months ended |  |  |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2019 |  | June 30, 2019 |  | September 30, 2018 |  | 2019 |  | 2018 |  |
|  |  |  |  |  |  | naudited |  |  |  |  |
| Charge-offs: |  |  |  |  |  |  |  |  |  |  |
| Commercial loans | \$ | 3,356 | \$ | 1,713 | \$ | 122 | \$ | 6,300 | \$ | 629 |
| Real estate loans ${ }^{(1)}$ |  | - |  | - |  | - |  | - |  | 390 |
| Total charge-offs |  | 3,356 |  | 1,713 |  | 122 |  | 6,300 |  | 1,019 |
| Recoveries: |  |  |  |  |  |  |  |  |  |  |
| Commercial loans |  | 211 |  | 1,356 |  | 187 |  | 1,609 |  | 1,250 |
| Construction loans |  | - |  | 30 |  | 44 |  | 1,073 |  | 132 |
| Real estate loans ${ }^{(1)}$ |  | 8,401 |  | 423 |  | 2,949 |  | 9,134 |  | 4,315 |
| Total recoveries |  | 8,612 |  | 1,809 |  | 3,180 |  | 11,816 |  | 5,697 |
| Net (recoveries)/charge-offs | S | $(5,256)$ | \$ | (96) | \$ | $(3,058)$ | \$ | (5,516) | \$ | $(4,678)$ |

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## Non-interest income

Non-interest income, which includes revenues from depository service fees, letters of credit commissions, equity securities gains (losses), wire transfer fees, and other sources of fee income, was $\$ 10.4$ million for the third quarter of 2019 , an increase of $\$ 2.6$ million, or $33.3 \%$, compared to $\$ 7.8$ million for the third quarter of 2018. The increase was primarily due to an increase of $\$ 1.5$ million in the valuation of interest rate swap contracts and an increase of $\$ 0.8$ million from the sale of residential mortgages, when compared to the same quarter a year ago.

## Non-interest expense

Non-interest expense decreased $\$ 0.4$ million, or $0.6 \%$, to $\$ 65.6$ million in the third quarter of 2019 compared to $\$ 66.0$ million in the same quarter a year ago. The decrease was primarily due to a $\$ 4.1$ million decrease in the amortization of low income housing and alternative energy partnerships which was partially offset by a $\$ 1.4$ million increase in salary and employee benefits and a $\$ 1.2$ million increase in marketing expense, when compared to the same quarter a year ago. The efficiency ratio was $41.67 \%$ in the third quarter of 2019 compared to $43.1 \%$ for the same quarter a year ago.

## Income taxes

The effective tax rate for the third quarter of 2019 was $22.4 \%$ compared to $21.1 \%$ for the third quarter of 2018. The income tax expense for the third quarter of 2019 included a $\$ 1.4$ million adjustment to reflect the impact of the delay in installation of solar systems and $\$ 0.8$ million adjustment for lower than expected low income housing tax credits. The effective tax rate for both quarters includes the impact of low-income housing and alternative energy investment tax credits.

## BALANCE SHEET REVIEW

Gross loans, including loans held for sale, were $\$ 14.8$ billion at September 30, 2019, an increase of $\$ 769.5$ million, or $5.5 \%$, from $\$ 14.0$ billion at December 31, 2018. The increase was primarily due to increases of $\$ 353.7$ million, or $9.6 \%$, in residential mortgage loans, including loans held for sale, $\$ 411.4$ million, or $6.1 \%$, in commercial mortgage loans, $\$ 65.3$ million, or $26.1 \%$, in home equity loans, and $\$ 12.4$ million, or $2.1 \%$, in real estate construction loans, offset by a decrease of $\$ 73.9$ million, or $2.7 \%$, in commercial loans. The loan balances and composition at September 30, 2019, compared to December 31, 2018 and September 30, 2018, are presented below:

|  | September 30, 2019 |  | December 31, 2018 |  | September 30, 2018 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | ds) (Unaudited |  |  |
| Commercial loans | \$ | 2,668,061 | \$ | 2,741,965 | \$ | 2,674,089 |
| Residential mortgage loans |  | 4,010,739 |  | 3,693,853 |  | 3,569,111 |
| Commercial mortgage loans |  | 7,135,599 |  | 6,724,200 |  | 6,580,254 |
| Equity lines |  | 315,252 |  | 249,967 |  | 221,599 |
| Real estate construction loans |  | 593,816 |  | 581,454 |  | 597,018 |
| Installment and other loans |  | 5,087 |  | 4,349 |  | 5,575 |
| Gross loans | \$ | 14,728,554 | \$ | 13,995,788 | \$ | 13,647,646 |
| Allowance for loan losses |  | $(125,908)$ |  | $(122,391)$ |  | $(123,457)$ |
| Unamortized deferred loan fees |  | $(1,081)$ |  | $(1,565)$ |  | $(2,086)$ |
| Total loans, net | \$ | 14,601,565 | \$ | 13,871,832 | \$ | 13,522,103 |
| Loans held for sale | \$ | 36,778 | \$ | - | \$ | - |

Total deposits were $\$ 14.7$ billion at September 30, 2019, an increase of $\$ 955.9$ million, or $7.0 \%$, from $\$ 13.7$ billion at December 31, 2018. The deposit balances and composition at September 30, 2019, compared to December 31, 2018 and September 30, 2018, are presented below:

|  | September 30, 2019 |  | December 31, 2018 |  | September 30, 2018 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (In thousands) (Unaudited) |  |  |  |  |  |
| Non-interest-bearing demand deposits | \$ | 2,939,924 | \$ | 2,857,443 | \$ | 2,957,881 |
| NOW deposits |  | 1,282,267 |  | 1,365,763 |  | 1,409,463 |
| Money market deposits |  | 2,095,328 |  | 2,027,404 |  | 2,134,097 |
| Savings deposits |  | 721,547 |  | 738,656 |  | 747,814 |
| Time deposits |  | 7,619,203 |  | 6,713,074 |  | 6,331,823 |
| Total deposits | \$ | 14,658,269 | \$ | 13,702,340 | \$ | 13,581,078 |

## ASSET QUALITY REVIEW

At September 30, 2019, total non-accrual loans were $\$ 47.2$ million, an increase of $\$ 5.4$ million, or $12.9 \%$, from $\$ 41.8$ million at December 31, 2018, and an increase of $\$ 4.8$ million, or $11.3 \%$, from $\$ 42.4$ million at September 30, 2018.

The allowance for loan losses was $\$ 125.9$ million and the allowance for off-balance sheet unfunded credit commitments was $\$ 4.6$ million at September 30, 2019, which represented the amount believed by management to be appropriate to absorb credit losses inherent in the loan portfolio, including unfunded credit commitments. The $\$ 125.9$ million allowance for loan losses at September 30, 2019, increased $\$ 3.5$ million, or $2.9 \%$, from $\$ 122.4$ million at December 31, 2018. The allowance for loan losses represented $0.85 \%$ of period-end gross loans, and $263.0 \%$ of nonperforming loans at September 30, 2019. The comparable ratios were $0.87 \%$ of period-end gross loans, and $268.5 \%$ of non-performing loans at December 31, 2018. The changes in nonperforming assets and troubled debt restructurings at September 30, 2019, compared to December 31, 2018 and September 30, 2018, are shown below:

| (Dollars in thousands) (Unaudited) | September 30, 2019 |  | December 31, 2018 |  | \% Change | September 30, 2018 |  | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Non-performing assets |  |  |  |  |  |  |  |  |
| Accruing loans past due 90 days or more | \$ | 683 | \$ | 3,773 | (82) | \$ | 6,681 | (90) |
| Non-accrual loans: |  |  |  |  |  |  |  |  |
| Construction loans |  | 4,629 |  | 4,872 | (5) |  | 4,922 | (6) |
| Commercial mortgage loans |  | 12,330 |  | 10,611 | 16 |  | 13,172 | (6) |
| Commercial loans |  | 22,970 |  | 18,805 | 22 |  | 17,118 | 34 |
| Residential mortgage loans |  | 7,271 |  | 7,527 | (3) |  | 7,199 | 1 |
| Total non-accrual loans: | \$ | 47,200 | \$ | 41,815 | 13 | \$ | 42,411 | 11 |
| Total non-performing loans |  | 47,883 |  | 45,588 | 5 |  | 49,092 | (2) |
| Other real estate owned |  | 11,329 |  | 12,674 | (11) |  | 8,741 | 30 |
| Total non-performing assets | \$ | 59,212 | \$ | 58,262 | 2 | \$ | 57,833 | 2 |
| Accruing troubled debt restructurings (TDRs) | \$ | 41,647 | \$ | 65,071 | (36) | \$ | 74,598 | (44) |
| Allowance for loan losses | \$ | 125,908 | \$ | 122,391 | 3 | \$ | 123,457 | 2 |
| Total gross loans outstanding, at period-end | \$ | 14,728,554 | \$ | 13,995,788 | 5 | \$ | 13,647,646 | 8 |
| Allowance for loan losses to non-performing loans, at period-end |  | 262.95\% |  | 268.47\% |  |  | 251.48\% |  |
| Allowance for loan losses to gross loans, at period-end |  | 0.85\% |  | 0.87\% |  |  | 0.90\% |  |

The ratio of non-performing assets to total assets was $0.3 \%$ at September 30, 2019, and December 31, 2018. Total non-performing assets increased $\$ 0.9$ million, or $1.5 \%$, to $\$ 59.2$ million at September 30, 2019, compared to $\$ 58.3$ million at December 31, 2018, primarily due to an increase of $\$ 5.4$ million, or $12.9 \%$, in non-accrual loans, offset in part by a decrease of $\$ 1.3$ million, or $10.6 \%$, in other real estate owned and a decrease of $\$ 3.1$ million, or $81.9 \%$, in accruing loans past due 90 days or more.

## CAPITAL ADEQUACY REVIEW

At September 30, 2019, the Company's Tier 1 risk-based capital ratio of $12.41 \%$, total riskbased capital ratio of $14.06 \%$, and Tier 1 leverage capital ratio of $10.81 \%$, calculated under the Basel III capital rules, continue to place the Company in the "well capitalized" category for regulatory purposes, which is defined as institutions with a Tier 1 risk-based capital ratio equal to or greater than $8 \%$, a total risk-based capital ratio equal to or greater than $10 \%$, and a Tier 1 leverage capital ratio equal to or greater than 5\%. At December 31, 2018, the Company's Tier 1 risk-based capital ratio was $12.43 \%$, total risk-based capital ratio was $14.15 \%$, and Tier 1 leverage capital ratio was $10.83 \%$.

During the third quarter of 2019, the Company repurchased 135,000 shares of common stock at an average cost of $\$ 34.76$.

## YEAR-TO-DATE REVIEW

Net income for the nine months ended September 30, 2019, was $\$ 211.8$ million, an increase of $\$ 4.6$ million, or $2.2 \%$, compared to net income of $\$ 207.2$ million for the same period a year ago. Diluted earnings per share was $\$ 2.64$ for the nine months ended September 30, 2019, compared to $\$ 2.53$ per share for the same period a year ago. The net interest margin for the nine months ended September 30, 2019 was $3.61 \%$, compared to $3.80 \%$ for the same period a year ago.

Return on average stockholders' equity was $12.94 \%$ and return on average assets was $1.65 \%$ for the nine months ended September 30, 2019, compared to a return on average stockholders' equity of $13.56 \%$ and a return on average assets of $1.75 \%$ for the same period a year ago. The efficiency ratio for the nine months ended September 30, 2019 was $43.87 \%$, compared to $43.05 \%$ for the same period a year ago.

## CONFERENCE CALL

Cathay General Bancorp will host a conference call this afternoon to discuss its third quarter 2019 financial results. The call will begin at 3:00 p.m., Pacific Time. Analysts and investors may dial in and participate in the question-and-answer session. To access the call, please dial 1-855-761-3186 and enter Conference ID 7658775. A listen-only live Webcast of the call will be available at www.cathaygeneralbancorp.com and a recorded version is scheduled to be available for replay for 12 months after the call.

## ABOUT CATHAY GENERAL BANCORP

Cathay General Bancorp is the holding company for Cathay Bank, a California state-chartered bank. Founded in 1962, Cathay Bank offers a wide range of financial services. Cathay Bank currently operates 38 branches in California, 10 branches in New York State, four in Washington State, three in Illinois, two in Texas, one in Maryland, Massachusetts, Nevada, and New Jersey, one in Hong Kong, and a representative office in Taipei, Beijing, and Shanghai. Cathay Bank's website is found at www.cathaybank.com. Cathay General Bancorp's website is found at www.cathaygeneralbancorp.com. Information set forth on such websites is not incorporated into this press release.

## FORWARD-LOOKING STATEMENTS

Statements made in this press release, other than statements of historical fact, are forwardlooking statements within the meaning of the applicable provisions of the Private Securities Litigation Reform Act of 1995 regarding management's beliefs, projections, and assumptions concerning future results and events. These forward-looking statements may include, but are not limited to, such words as "aims," "anticipates," "believes," "can," "continue," "could," "estimates," "expects," "hopes," "intends," "may," "plans," "projects," "predicts," "potential," "possible," "optimistic," "seeks," "shall," "should," "will," and variations of these words and similar expressions. Forward-looking statements are based on estimates, beliefs, projections, and assumptions of management and are not guarantees of future performance. These forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from our historical experience and our present expectations or projections. Such risks and uncertainties and other factors include, but are not limited to, adverse developments or conditions related to or arising from U.S. and international business and economic conditions; possible additional provisions for loan losses and charge-offs; credit risks of lending activities and deterioration in asset or credit quality; extensive laws and regulations and supervision that we are subject to including potential future supervisory action by bank supervisory authorities; increased costs of compliance and other risks associated with changes in regulation including the implementation of the Dodd-Frank Wall Street Reform and Consumer Protection Act; higher capital requirements
from the implementation of the Basel III capital standards; compliance with the Bank Secrecy Act and other money laundering statutes and regulations; potential goodwill impairment; liquidity risk; fluctuations in interest rates; risks associated with acquisitions and the expansion of our business into new markets; inflation and deflation; real estate market conditions and the value of real estate collateral; our ability to generate anticipated returns on our investments and financings, including in tax-advantaged projects; environmental liabilities; our ability to compete with larger competitors; our ability to retain key personnel; successful management of reputational risk; natural disasters and geopolitical events; general economic or business conditions in Asia, and other regions where Cathay Bank has operations; failures, interruptions, or security breaches of our information systems; our ability to adapt our systems to technological changes; risk management processes and strategies; adverse results in legal proceedings; certain provisions in our charter and bylaws that may affect acquisition of the Company; changes in accounting standards or tax laws and regulations; market disruption and volatility; restrictions on dividends and other distributions by laws and regulations and by our regulators and our capital structure; issuance of preferred stock; successfully raising additional capital, if needed, and the resulting dilution of interests of holders of our common stock; the soundness of other financial institutions; our ability to consummate and realize the anticipated benefits of our acquisitions; the risk that integration of business operations following any acquisitions, will be materially delayed or will be more costly or difficult than expected; and general competitive, economic political, and market conditions and fluctuations.

These and other factors are further described in Cathay General Bancorp's Annual Report on Form 10-K for the year ended December 31, 2018 (Item 1A in particular), other reports filed with the Securities and Exchange Commission ("SEC"), and other filings Cathay General Bancorp makes with the SEC from time to time. Actual results in any future period may also vary from the past results discussed in this press release. Given these risks and uncertainties, readers are cautioned not to place undue reliance on any forward-looking statements, which speak to the date of this press release. Cathay General Bancorp has no intention and undertakes no obligation to update any forward-looking statement or to publicly announce any revision of any forward-looking statement to reflect future developments or events, except as required by law.

## CATHAY GENERAL BANCORP CONSOLIDATED FINANCIAL HIGHLIGHTS (Unaudited)

| (Dollars in thousands, except per share data) | Three months ended |  |  |  |  |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2019 |  | June 30, 2019 |  | September 30, 2018 |  | 2019 |  | 2018 |  |
| FINANCIAL PERFORMANCE |  |  |  |  |  |  |  |  |  |  |
| Net interest income before provision for credit losses | \$ | 147,000 | \$ | 143,379 | \$ | 145,084 | \$ | 433,695 | \$ | 420,458 |
| Reversal for credit losses |  | $(2,000)$ |  |  |  | $(1,500)$ |  | $(2,000)$ |  | $(4,500)$ |
| Net interest income after reversal for credit losses |  | 149,000 |  | 143,379 |  | 146,584 |  | 435,695 |  | 424,958 |
| Non-interest income |  | 10,388 |  | 12,794 |  | 7,835 |  | 36,103 |  | 20,912 |
| Non-interest expense |  | 65,580 |  | 69,546 |  | 65,964 |  | 206,096 |  | 190,023 |
| Income before income tax expense |  | 93,808 |  | 86,627 |  | 88,455 |  | 265,702 |  | 255,847 |
| Income tax expense |  | 20,973 |  | 14,383 |  | 18,698 |  | 53,944 |  | 48,610 |
| Net income | \$ | 72,835 | \$ | 72,244 | \$ | 69,757 | \$ | 211,758 | \$ | 207,237 |
| Net income per common share |  |  |  |  |  |  |  |  |  |  |
| Basic |  | \$0.91 | \$ | 0.90 | \$ | 0.86 | \$ | 2.64 | \$ | 2.55 |
| Diluted |  | \$0.91 | \$ | 0.90 | \$ | 0.85 | \$ | 2.64 | \$ | 2.53 |
| Cash dividends paid per common share | \$ | 0.31 | \$ | 0.31 | \$ | 0.24 | \$ | 0.93 | \$ | 0.72 |
| SELECTED RATIOS |  |  |  |  |  |  |  |  |  |  |
| Return on average assets |  | 1.65\% |  | 1.69\% |  | 1.72\% |  | 1.65\% |  | 1.75\% |
| Return on average total stockholders' equity |  | 12.98\% |  | 13.27\% |  | 13.19\% |  | 12.94\% |  | 13.56\% |
| Efficiency ratio |  | 41.67\% |  | 44.53\% |  | 43.14\% |  | 43.87\% |  | 43.05\% |
| Dividend payout ratio |  | 33.92\% |  | 34.26\% |  | 28.00\% |  | 35.14\% |  | 28.23\% |
| YIELD ANALYSIS (Fully taxable equivalent) |  |  |  |  |  |  |  |  |  |  |
| Total interest-earning assets |  | 4.80\% |  | 4.81\% |  | 4.67\% |  | 4.82\% |  | 4.56\% |
| Total interest-bearing liabilities |  | 1.65\% |  | 1.65\% |  | 1.15\% |  | 1.62\% |  | 1.03\% |
| Net interest spread |  | 3.15\% |  | 3.16\% |  | 3.52\% |  | 3.20\% |  | 3.53\% |
| Net interest margin |  | 3.56\% |  | 3.58\% |  | 3.83\% |  | 3.61\% |  | 3.80\% |
| CAPITAL RATIOS |  | 0, 2019 |  | 1,2018 |  | 0, 2018 |  |  |  |  |
| Tier 1 risk-based capital ratio |  | 12.41\% |  | 12.43\% |  | 12.81\% |  |  |  |  |
| Total risk-based capital ratio |  | 14.06\% |  | 14.15\% |  | 14.60\% |  |  |  |  |
| Tier 1 leverage capital ratio |  | 10.81\% |  | 10.83\% |  | 11.03\% |  |  |  |  |

## CATHAY GENERAL BANCORP CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)

| (In thousands, except share and per share data) | September 30, 2019 |  | December 31, 2018 |  | September 30, 2018 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |
| Cash and due from banks | \$ | 257,189 | \$ | 225,333 | \$ | 204,178 |
| Short-term investments and interest bearing deposits |  | 567,957 |  | 374,957 |  | 377,839 |
| Securities available-for-sale (amortized cost of \$1,422,431 at September 30, 2019, |  |  |  |  |  |  |
| Loans held for sale |  | 36,778 |  | - |  | - |
| Loans |  | 14,728,554 |  | 13,995,788 |  | 13,647,646 |
| Less: Allowance for loan losses |  | $(125,908)$ |  | $(122,391)$ |  | $(123,457)$ |
| Unamortized deferred loan fees, net |  | $(1,081)$ |  | $(1,565)$ |  | $(2,086)$ |
| Loans, net |  | 14,601,565 |  | 13,871,832 |  | 13,522,103 |
| Equity securities |  | 32,862 |  | 25,098 |  | 23,522 |
| Federal Home Loan Bank stock |  | 17,250 |  | 17,250 |  | 17,250 |
| Other real estate owned, net |  | 11,329 |  | 12,674 |  | 8,741 |
| Affordable housing investments and alternative energy partnerships, net |  | 321,929 |  | 282,734 |  | 295,857 |
| Premises and equipment, net |  | 103,820 |  | 103,189 |  | 102,565 |
| Customers' liability on acceptances |  | 12,503 |  | 22,709 |  | 10,454 |
| Accrued interest receivable |  | 52,337 |  | 51,650 |  | 50,291 |
| Goodwill |  | 372,189 |  | 372,189 |  | 372,189 |
| Other intangible assets, net |  | 6,821 |  | 7,194 |  | 7,391 |
| Right-of-use assets- operating leases |  | 34,518 |  | - |  | - |
| Other assets |  | 148,481 |  | 175,419 |  | 186,282 |
| Total assets | \$ | 18,004,966 | \$ | 16,784,737 | \$ | 16,461,722 |
| Liabilities and Stockholders' Equity |  |  |  |  |  |  |
| Deposits |  |  |  |  |  |  |
| Non-interest-bearing demand deposits | \$ | 2,939,924 | \$ | 2,857,443 | \$ | 2,957,881 |
| Interest-bearing deposits: |  |  |  |  |  |  |
| NOW deposits |  | 1,282,267 |  | 1,365,763 |  | 1,409,463 |
| Money market deposits |  | 2,095,328 |  | 2,027,404 |  | 2,134,097 |
| Savings deposits |  | 721,547 |  | 738,656 |  | 747,814 |
| Time deposits |  | 7,619,203 |  | 6,713,074 |  | 6,331,823 |
| Total deposits |  | 14,658,269 |  | 13,702,340 |  | 13,581,078 |
| Advances from the Federal Home Loan Bank |  | 600,000 |  | 530,000 |  | 315,000 |
| Other borrowings for affordable housing investments |  | 30,767 |  | 17,298 |  | 17,332 |
| Long-term debt |  | 160,386 |  | 189,448 |  | 194,136 |
| Deferred payments from acquisition |  | 7,602 |  | 18,458 |  | 18,253 |
| Acceptances outstanding |  | 12,503 |  | 22,709 |  | 10,454 |
| Lease liabilities - operating leases |  | 36,142 |  | - |  | - |
| Other liabilities |  | 253,403 |  | 182,618 |  | 208,694 |
| Total liabilities |  | 15,759,072 |  | 14,662,871 |  | 14,344,947 |
| Stockholders' equity |  | 2,245,894 |  | 2,121,866 |  | 2,116,775 |
| Total liabilities and equity | \$ | 18,004,966 | \$ | 16,784,737 | \$ | 16,461,722 |
| Book value per common share | \$ | 28.18 | \$ | 26.36 | \$ | 25.93 |
| Number of common shares outstanding |  | 79,706,511 |  | 80,501,948 |  | 81,396,047 |

# CATHAY GENERAL BANCORP CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited) 

## INTEREST AND DIVIDEND INCOME

| Loan receivable, including loan fees | \$ | 187,827 | \$ | 182,291 | \$ | 168,179 | \$ | 548,395 | \$ | 478,128 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Investment securities |  | 8,687 |  | 8,477 |  | 7,546 |  | 24,454 |  | 21,212 |
| Federal Home Loan Bank stock |  | 301 |  | 298 |  | 303 |  | 903 |  | 1,079 |
| Deposits with banks |  | 1,016 |  | 1,383 |  | 838 |  | 4,289 |  | 3,667 |
| Total interest and dividend income |  | 197,831 |  | 192,449 |  | 176,866 |  | 578,041 |  | 504,086 |
| INTEREST EXPENSE |  |  |  |  |  |  |  |  |  |  |
| Time deposits |  | 40,378 |  | 39,491 |  | 22,135 |  | 113,992 |  | 56,593 |
| Other deposits |  | 6,626 |  | 5,588 |  | 5,474 |  | 17,591 |  | 14,892 |
| Securities sold under agreements to repurchase |  | - |  | - |  | 124 |  | - |  | 1,446 |
| Advances from Federal Home Loan Bank |  | 1,786 |  | 1,792 |  | 1,430 |  | 6,174 |  | 3,286 |
| Long-term debt |  | 1,948 |  | 2,007 |  | 2,220 |  | 6,087 |  | 6,465 |
| Deferred payments from acquisition |  | 93 |  | 192 |  | 399 |  | 502 |  | 946 |
| Total interest expense |  | 50,831 |  | 49,070 |  | 31,782 |  | 144,346 |  | 83,628 |
| Net interest income before reversal for credit losses |  | 147,000 |  | 143,379 |  | 145,084 |  | 433,695 |  | 420,458 |
| Reversal for credit losses |  | $(2,000)$ |  | - |  | $(1,500)$ |  | $(2,000)$ |  | $(4,500)$ |
| Net interest income after reversal for credit losses |  | 149,000 |  | 143,379 |  | 146,584 |  | 435,695 |  | 424,958 |
| NON-INTEREST INCOME |  |  |  |  |  |  |  |  |  |  |
| Net gains/(losses) from equity securities |  | 365 |  | 3,237 |  | 391 |  | 7,765 |  | $(4,580)$ |
| Securities (losses)/gains, net |  | (121) |  | 13 |  | (14) |  | (108) |  | (14) |
| Letters of credit commissions |  | 1,602 |  | 1,577 |  | 1,459 |  | 4,733 |  | 4,110 |
| Depository service fees |  | 1,119 |  | 1,243 |  | 1,219 |  | 3,617 |  | 3,905 |
| Gains from acquisition |  | - |  | - |  |  |  | - |  | 340 |
| Other operating income |  | 7,423 |  | 6,724 |  | 4,780 |  | 20,096 |  | 17,151 |
| Total non-interest income |  | 10,388 |  | 12,794 |  | 7,835 |  | 36,103 |  | 20,912 |
| NON-INTEREST EXPENSE |  |  |  |  |  |  |  |  |  |  |
| Salaries and employee benefits |  | 31,915 |  | 33,153 |  | 30,514 |  | 97,200 |  | 91,491 |
| Occupancy expense |  | 5,579 |  | 5,489 |  | 5,186 |  | 16,617 |  | 15,808 |
| Computer and equipment expense |  | 2,741 |  | 2,833 |  | 2,772 |  | 8,453 |  | 8,477 |
| Professional services expense |  | 5,952 |  | 6,000 |  | 5,286 |  | 17,209 |  | 17,055 |
| Data processing service expense |  | 3,246 |  | 3,081 |  | 3,080 |  | 9,737 |  | 9,450 |
| FDIC and State assessments |  | 2,582 |  | 2,132 |  | 2,555 |  | 7,190 |  | 6,732 |
| Marketing expense |  | 2,436 |  | 979 |  | 1,263 |  | 5,556 |  | 5,521 |
| Other real estate owned expense |  | 190 |  | 369 |  | (21) |  | 839 |  | (236) |
| Amortization of investments in low income housing and alternative energy partnerships |  | 6,997 |  | 9,102 |  | 11,115 |  | 26,909 |  | 21,989 |
| Amortization of core deposit intangibles |  | 172 |  | 171 |  | 190 |  | 515 |  | 704 |
| Acquisition and integration costs |  | - |  | - |  | 179 |  | - |  | 2,083 |
| Other operating expense |  | 3,770 |  | 6,237 |  | 3,845 |  | 15,871 |  | 10,949 |
| Total non-interest expense |  | 65,580 |  | 69,546 |  | 65,964 |  | 206,096 |  | 190,023 |
| Income before income tax expense |  | 93,808 |  | 86,627 |  | 88,455 |  | 265,702 |  | 255,847 |
| Income tax expense |  | 20,973 |  | 14,383 |  | 18,698 |  | 53,944 |  | 48,610 |
| Net income | \$ | 72,835 | \$ | 72,244 | \$ | 69,757 | \$ | 211,758 | \$ | $\underline{ }$ 207,237 |
| Net income per common share: |  |  |  |  |  |  |  |  |  |  |
| Basic | \$ | 0.91 | \$ | 0.90 | \$ | 0.86 | \$ | 2.64 | \$ | 2.55 |
| Diluted | \$ | 0.91 | \$ | 0.90 | \$ | 0.85 | \$ | 2.64 | \$ | 2.53 |
| Cash dividends paid per common share | \$ | 0.31 | \$ | 0.31 | \$ | 0.24 | \$ | 0.93 | \$ | 0.72 |
| Basic average common shares outstanding |  | 79,736,814 |  | 80,106,329 |  | 81,311,899 |  | 80,096,855 |  | 81,224,555 |
| Diluted average common shares outstanding |  | 79,993,830 |  | 80,302,679 |  | 81,855,271 |  | 80,330,616 |  | 81,770,874 |

## CATHAY GENERAL BANCORP

## AVERAGE BALANCES - SELECTED CONSOLIDATED FINANCIAL INFORMATION (Unaudited)

| (In thousands) | Three months ended |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2019 |  |  | June 30, 2019 |  |  | September 30, 2018 |  |  |
| Interest-earning assets | Average Balance |  | Average Yield/Rate ${ }^{(1)}$ | Average Balance |  | Average Yield/Rate ${ }^{(1)}$ | Average Balance |  | Average Yield/Rate ${ }^{(1)}$ |
| Loans ${ }^{(1)}$ | \$ | 14,662,847 | 5.08\% | \$ | 14,365,544 | 5.09\% | \$ | 13,434,018 | 4.97\% |
| Taxable investment securities |  | 1,498,569 | 2.30\% |  | 1,441,005 | 2.36\% |  | 1,399,031 | 2.14\% |
| FHLB stock |  | 17,250 | 6.92\% |  | 17,250 | 6.93\% |  | 17,250 | 6.95\% |
| Deposits with banks |  | 188,772 | 2.14\% |  | 235,019 | 2.36\% |  | 178,434 | 1.86\% |
| Total interest-earning assets | \$ | 16,367,438 | 4.80\% | \$ | 16,058,818 | 4.81\% | \$ | 15,028,733 | 4.67\% |
| Interest-bearing liabilities |  |  |  |  |  |  |  |  |  |
| Interest-bearing demand deposits | \$ | 1,281,629 | 0.18\% | \$ | 1,265,105 | 0.18\% | \$ | 1,396,436 | 0.20\% |
| Money market deposits |  | 2,028,039 | 1.11\% |  | 1,857,384 | 1.00\% |  | 2,234,139 | 0.79\% |
| Savings deposits |  | 726,763 | 0.19\% |  | 731,512 | 0.20\% |  | 780,412 | 0.18\% |
| Time deposits |  | 7,623,238 | 2.10\% |  | 7,570,131 | 2.09\% |  | 5,997,268 | 1.46\% |
| Total interest-bearing deposits | \$ | 11,659,669 | 1.60\% | \$ | 11,424,132 | 1.58\% | \$ | 10,408,255 | 1.05\% |
| Securities sold under agreements to repurchase |  | - |  |  | - | 0.00\% |  | 16,304 | 3.02\% |
| Other borrowed funds |  | 362,698 | 2.05\% |  | 353,799 | 2.25\% |  | 307,298 | 2.36\% |
| Long-term debt |  | 165,023 | 4.68\% |  | 169,761 | 4.74\% |  | 194,136 | 4.54\% |
| Total interest-bearing liabilities |  | 12,187,390 | 1.65\% |  | 11,947,692 | 1.65\% |  | 10,925,993 | 1.15\% |
| Non-interest-bearing demand deposits |  | 2,805,582 |  |  | 2,789,644 |  |  | 2,877,646 |  |
| Total deposits and other borrowed funds | \$ | 14,992,972 |  | \$ | 14,737,336 |  | \$ | 13,803,639 |  |
| Total average assets | \$ | 17,483,376 |  | \$ | 17,157,578 |  | \$ | 16,134,349 |  |
| Total average equity | \$ | 2,226,591 |  | \$ | 2,184,251 |  | \$ | 2,097,786 |  |
|  |  |  | Nine mo | ths | ded |  |  |  |  |
| (In thousands) | September 30, 2019 |  |  | September 30, 2018 |  |  |  |  |  |
|  | Average Balance |  | Average Yield/Rate ${ }^{(1)}$ | Average Balance |  | Average Yield/Rate ${ }^{(1)}$ |  |  |  |
| Interest-earning assets |  |  |  |  |  |  |  |
| Loans ${ }^{(1)}$ | \$ | 14,374,397 |  | 5.10\% | \$ |  | 13,126,693 | 4.87\% |  |  |  |
| Taxable investment securities |  | 1,404,046 | 2.33\% |  | 1,357,818 | 2.09\% |  |  |  |
| FHLB stock |  | 17,268 | 6.99\% |  | 18,975 | 7.60\% |  |  |  |
| Deposits with banks |  | 245,971 | 2.33\% |  | 281,883 | 1.74\% |  |  |  |
| Total interest-earning assets | \$ | 16,041,682 | 4.82\% | \$ | 14,785,369 | 4.56\% |  |  |  |
| Interest-bearing liabilities |  |  |  |  |  |  |  |  |  |
| Interest-bearing demand deposits | \$ | 1,285,180 | 0.18\% | \$ | 1,394,743 | 0.19\% |  |  |  |
| Money market deposits |  | 1,933,898 | 1.02\% |  | 2,230,365 | 0.70\% |  |  |  |
| Savings deposits |  | 725,257 | 0.20\% |  | 807,402 | 0.20\% |  |  |  |
| Time deposits |  | 7,421,255 | 2.05\% |  | 5,833,807 | 1.30\% |  |  |  |
| Total interest-bearing deposits | \$ | 11,365,590 | 1.55\% | \$ | 10,266,317 | 0.93\% |  |  |  |
| Securities sold under agreements to repurchase |  | - |  |  | 66,300 | 2.92\% |  |  |  |
| Other borrowed funds |  | 392,483 | 2.27\% |  | 287,771 | 1.97\% |  |  |  |
| Long-term debt |  | 172,567 | 4.72\% |  | 194,136 | 4.45\% |  |  |  |
| Total interest-bearing liabilities |  | 11,930,640 | 1.62\% |  | 10,814,524 | 1.03\% |  |  |  |
| Non-interest-bearing demand deposits |  | 2,790,367 |  |  | 2,796,831 |  |  |  |  |
| Total deposits and other borrowed funds | \$ | 14,721,007 |  | \$ | 13,611,355 |  |  |  |  |
| Total average assets | \$ | 17,153,196 |  | \$ | 15,864,583 |  |  |  |  |
| Total average equity | \$ | 2,187,621 |  | \$ | 2,042,837 |  |  |  |  |

(1) Yields and interest earned include net loan fees. Non-accrual loans are included in the average balance


[^0]:    (1) Real estate loans include commercial mortgage loans, residential mortgage loans, and equity lines

