## FOR IMMEDIATE RELEASE

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## Cathay General Bancorp Announces

 Fourth Quarter and Full Year 2018 ResultsLos Angeles, Calif., January 23, 2019: Cathay General Bancorp (the "Company", "we", "us", or "our" NASDAQ: CATY), the holding company for Cathay Bank, today announced its unaudited financial results for the quarter and year ended December 31, 2018. The Company reported net income of $\$ 64.9$ million, or $\$ 0.80$ per share, for the fourth quarter of 2018, and net income of $\$ 272.2$ million, or $\$ 3.34$ per share, for the year ended December 31, 2018.

## FINANCIAL PERFORMANCE

|  | Three months ended |  |  | Year ended December 31, |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 31, 2018 | September 30, 2018 | December 31, 2017 | 2018 | 2017 |
| Net income | \$64.9 million | \$69.8 million | \$25.9 million | \$272.2 million | \$176.0 million |
| Basic earnings per common share | \$0.80 | \$0.86 | \$0.32 | \$3.35 | \$2.19 |
| Diluted earnings per common share | \$0.80 | \$0.85 | \$0.32 | \$3.34 | \$2.17 |
| Return on average assets | 1.57\% | 1.72\% | 0.66\% | 1.70\% | 1.19\% |
| Return on average total stockholders' equit | 12.13\% | 13.19\% | 5.18\% | 13.19\% | 9.10\% |
| Efficiency ratio | 47.16\% | 43.14\% | 46.27\% | 44.13\% | 44.40\% |

## FULL YEAR HIGHLIGHTS

- Total loans increased for the year by $\$ 1.1$ billion, or $8.5 \%$, to $\$ 14.0$ billion from $\$ 12.9$ billion in 2017.
- Net interest margin for 2018 increased to $3.79 \%$ compared to $3.63 \%$ in 2017.
"We reported record net income of $\$ 272.2$ million and record EPS of $\$ 3.34$ in 2018. Strong loan growth of $\$ 1.1$ billion in 2018 or $8.5 \%$ was a major contributor to the record results. In light of recent stock market weakness, we resumed our stock buyback program and repurchased 1.1 million shares of our common stock at an average price of $\$ 38.25$," commented Pin Tai, Chief Executive Officer and President of the Company.


## FOURTH QUARTER INCOME STATEMENT REVIEW

Net income for the quarter ended December 31, 2018, was $\$ 64.9$ million, an increase of $\$ 39.0$ million, or $150.6 \%$, compared to net income of $\$ 25.9$ million for the same quarter a year ago, which included $\$ 22.3$ million of additional tax expense related to the revaluation of the Company's deferred tax assets and a $\$ 2.6$ million pretax write-down of low income housing tax credit investments as a result of the enactment of the Tax Cuts and Jobs Act. Diluted earnings per share for the quarter ended December 31, 2018, was $\$ 0.80$ compared to $\$ 0.32$ for the same quarter a year ago. Net income for the quarter ended December 31, 2018 included a $\$ 6.2$ million increase in amortization expense of investments in low income housing and alternative energy partnerships and a decrease of $\$ 1.9$ million in income from other real estate owned compared to the same quarter in prior year.

Return on average stockholders' equity was $12.1 \%$ and return on average assets was $1.57 \%$ for the quarter ended December 31, 2018, compared to a return on average stockholders' equity of $5.18 \%$ and a return on average assets of $0.66 \%$ for the same quarter a year ago.

## Net interest income before provision for credit losses

Net interest income before provision for credit losses increased $\$ 12.1$ million, or $9.1 \%$, to $\$ 145.4$ million during the fourth quarter of 2018, compared to $\$ 133.3$ million during the same quarter a year ago. The increase was due primarily to an increase in interest income from loans and securities, offset by increases in interest expense from time deposits.

The net interest margin was $3.77 \%$ for the fourth quarter of 2018 compared to $3.65 \%$ for the fourth quarter of 2017 and $3.83 \%$ for the third quarter of 2018.

For the fourth quarter of 2018, the yield on average interest-earning assets was $4.76 \%$, the cost of funds on average interest-bearing liabilities was $1.36 \%$, and the cost of interest-bearing deposits was $1.29 \%$. In comparison, for the fourth quarter of 2017, the yield on average interestearning assets was $4.27 \%$, the cost of funds on average interest-bearing liabilities was $0.84 \%$, and the cost of interest-bearing deposits was $0.73 \%$. The increase in the yield on average interestearning assets resulted mainly from higher rates on loans. The net interest spread, defined as the difference between the yield on average interest-earning assets and the cost of funds on average interest-bearing liabilities, was $3.40 \%$ for the quarter ended December 31, 2018, compared to $3.43 \%$ for the same quarter a year ago.

## Provision for credit losses

The Company did not record a provision for credit losses in the fourth quarter of 2018 or 2017, based on a review of the appropriateness of the allowance for loan losses at December 31, 2018. The following table summarizes the charge-offs and recoveries for the periods indicated:

|  | Three months ended |  |  |  |  |  | Year ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 31, 2018 |  | September 30, 2018 |  | December 31, 2017 |  | 2018 |  | 2017 |  |
|  |  |  |  | (In th | us | dited) |  |  |  |  |
| Charge-offs: |  |  |  |  |  |  |  |  |  |  |
| Commercial loans | \$ | - | \$ | 122 | \$ | 1,503 | \$ | 629 | \$ | 3,313 |
| Real estate loans ${ }^{(1)}$ |  | 2,186 |  | - |  | - |  | 2,576 |  | 860 |
| Total charge-offs |  | 2,186 |  | 122 |  | 1,503 |  | 3,205 |  | 4,173 |
| Recoveries: |  |  |  |  |  |  |  |  |  |  |
| Commercial loans |  | 625 |  | 187 |  | 2,001 |  | 1,875 |  | 3,402 |
| Construction loans |  | 44 |  | 44 |  | 86 |  | 177 |  | 229 |
| Real estate loans ${ }^{(1)}$ |  | 451 |  | 2,949 |  | 1,160 |  | 4,765 |  | 7,355 |
| Total recoveries |  | 1,120 |  | 3,180 |  | 3,247 |  | 6,817 |  | 10,986 |
| Net (recoveries)/charge-offs | \$ | 1,066 | \$ | $(3,058)$ | \$ | $\underline{(1,744)}$ | \$ | $\stackrel{(3,612)}{ }$ | \$ | $\stackrel{(6,813)}{ }$ |

(1) Real estate loans include commercial mortgage loans, residential mortgage loans, and equity lines.

## Non-interest income

Non-interest income, which includes revenues from depository service fees, letters of credit commissions, securities gains (losses), wire transfer fees, and other sources of fee income, was $\$ 10.4$ million for the fourth quarter of 2018, an increase of $\$ 0.2$ million, or $2.0 \%$, compared to $\$ 10.2$ million for the fourth quarter of 2017, primarily due to a $\$ 1.8$ million increase in net unrealized gains from equity securities and offset by a $\$ 1.4$ million decrease in net realized gains from securities.

## Non-interest expense

Non-interest expense increased $\$ 7.1$ million, or $10.7 \%$, to $\$ 73.5$ million in the fourth quarter of 2018 compared to $\$ 66.4$ million in the same quarter a year ago. The increase in non-interest expense in the fourth quarter of 2018 was primarily due to a $\$ 3.7$ million increase in salaries and employee benefits expense, a $\$ 6.2$ million increase in amortization expense of investments in low income housing and alternative energy partnerships offset by a $\$ 1.2$ million decrease in provision for unfunded commitments, and a decrease of $\$ 1.9$ million in FDIC and State assessments when compared to the same quarter a year ago. Fourth quarter of 2018 non-interest expense included a $\$ 1.8$ million impairment charge for investments in low income housing partnerships. The efficiency ratio was $47.2 \%$ in the fourth quarter of 2018 compared to $46.3 \%$ for the same quarter a year ago.

## Income taxes

The effective tax rate for the fourth quarter of 2018 was $21.2 \%$ compared to $66.4 \%$ for the fourth quarter of 2017. The effective tax rate includes the reduction of the corporate tax rate from the enactment of the Tax Cuts and Jobs Act, an alternative energy investment made in the second quarter and the impact of low-income housing tax credits. Income tax expense for 2018 was reduced by $\$ 0.9$ million in benefits from the distribution of restricted stock units and exercises of stock options.

## BALANCE SHEET REVIEW

Gross loans, excluding loans held for sale, were $\$ 14.0$ billion at December 31, 2018, an increase of $\$ 1.1$ billion, or $8.5 \%$, from $\$ 12.9$ billion at December 31, 2017. The increase was primarily due to increases of $\$ 631.8$ million, or $20.6 \%$, in residential mortgage loans, $\$ 280.7$ million, or $11.4 \%$, in commercial loans, and $\$ 241.5$ million, or $3.7 \%$, in commercial mortgage loans, which were partially offset by a decrease of $\$ 97.4$ million, or $14.3 \%$, in real estate construction loans. The loan balances and composition at December 31, 2018, compared to September 30, 2018 and December 31, 2017, are presented below:

|  | December 31, 2018 |  | September 30, 2018 |  | December 31, 2017 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (In thousands) (Unaudite |  |  |  |  |  |
| Commercial loans | \$ | 2,741,965 | \$ | 2,674,089 | \$ | 2,461,266 |
| Residential mortgage loans |  | 3,693,853 |  | 3,569,111 |  | 3,062,050 |
| Commercial mortgage loans |  | 6,724,200 |  | 6,580,254 |  | 6,482,695 |
| Equity lines |  | 249,967 |  | 221,599 |  | 180,304 |
| Real estate construction loans |  | 581,454 |  | 597,018 |  | 678,805 |
| Installment and other loans |  | 4,349 |  | 5,575 |  | 5,170 |
| Gross loans | \$ | 13,995,788 | \$ | 13,647,646 | \$ | 12,870,290 |
| Allowance for loan losses |  | $(122,391)$ |  | $(123,457)$ |  | $(123,279)$ |
| Unamortized deferred loan fees |  | $(1,565)$ |  | $(2,086)$ |  | $(3,245)$ |
| Total loans, net | \$ | 13,871,832 | \$ | 13,522,103 | \$ | 12,743,766 |
| Loans held for sale | \$ | - | \$ | - | \$ | 8,000 |

Total deposits were $\$ 13.7$ billion at December 31, 2018, an increase of $\$ 1.0$ billion, or $8.0 \%$, from $\$ 12.7$ billion at December 31, 2017. The deposit balances and composition at December 31, 2018, compared to September 30, 2018 and December 31, 2017, are presented below:

|  | December 31, 2018 |  | September 30, 2018 |  | December 31, 2017 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (In thousands) (Unaudited) |  |  |  |  |  |
| Non-interest-bearing demand deposits | \$ | 2,857,443 | \$ | 2,957,881 | \$ | 2,783,127 |
| NOW deposits |  | 1,365,763 |  | 1,409,463 |  | 1,410,519 |
| Money market deposits |  | 2,027,404 |  | 2,134,097 |  | 2,248,271 |
| Savings deposits |  | 738,656 |  | 747,814 |  | 857,199 |
| Time deposits |  | 6,713,074 |  | 6,331,823 |  | 5,390,777 |
| Total deposits | \$ | 13,702,340 | \$ | 13,581,078 | \$ | 12,689,893 |

## ASSET QUALITY REVIEW

At December 31, 2018, total non-accrual loans were $\$ 41.8$ million, a decrease of $\$ 0.6$ million, or $1.4 \%$, from $\$ 42.4$ million at September 30, 2018, and a decrease of $\$ 7.0$ million, or $14.3 \%$, from $\$ 48.8$ million at December 31, 2017.

The allowance for loan losses was $\$ 122.4$ million and the allowance for off-balance sheet unfunded credit commitments was $\$ 2.3$ million at December 31, 2018, which represented the amount believed by management to be appropriate to absorb credit losses inherent in the loan portfolio, including unfunded credit commitments. The $\$ 122.4$ million allowance for loan losses at December 31, 2018, decreased $\$ 0.9$ million, or $0.7 \%$, from $\$ 123.3$ million at December 31, 2017. The allowance for loan losses represented $0.87 \%$ of period-end gross loans, excluding loans held for sale, and $268.5 \%$ of non-performing loans at December 31, 2018. The comparable ratios were $0.96 \%$ of period-end gross loans, excluding loans held for sale, and $252.7 \%$ of non-performing loans at December 31, 2017. The changes in non-performing assets and troubled debt restructurings at December 31, 2018, compared to December 31, 2017 and September 30, 2018, are shown below:


The ratio of non-performing assets, excluding non-accrual loans held for sale, to total assets was $0.3 \%$ at December 31, 2018, compared to $0.4 \%$ at December 31, 2017. Total non-performing assets increased $\$ 33$ thousand, or $0.1 \%$, to $\$ 58.3$ million at December 31, 2018, compared to $\$ 58.2$ million at December 31, 2017, primarily due to an increase of $\$ 3.2$ million, or $34.2 \%$, in other real estate owned, and an increase of $\$ 3.8$ million, or $100.0 \%$, in accruing loans past due 90 days or more, offset by a decrease of $\$ 7.0$ million, or $14.3 \%$, in non-accrual loans.

## CAPITAL ADEQUACY REVIEW

At December 31, 2018, the Company's Tier 1 risk-based capital ratio of $12.44 \%$, total riskbased capital ratio of $14.16 \%$, and Tier 1 leverage capital ratio of $10.83 \%$, calculated under the Basel III capital rules, continue to place the Company in the "well capitalized" category for regulatory purposes, which is defined as institutions with a Tier 1 risk-based capital ratio equal to or greater than $8 \%$, a total risk-based capital ratio equal to or greater than $10 \%$, and a Tier 1 leverage capital ratio equal to or greater than 5\%. At December 31, 2017, the Company's Tier 1 risk-based capital ratio was $12.19 \%$, total risk-based capital ratio was $14.11 \%$, and Tier 1 leverage capital ratio was $10.35 \%$.

## FULL YEAR REVIEW

Net income for the year ended December 31, 2018, was $\$ 272.2$ million, an increase of $\$ 96.2$ million, or $54.7 \%$, compared to net income of $\$ 176.0$ million for the year ended December 31, 2017, which included $\$ 22.3$ million of additional tax expense related to the revaluation of the Company's deferred tax assets and a $\$ 2.6$ million pretax write-down of low income housing tax credit investments as a result of the enactment of the Tax Cuts and Jobs Act. Diluted earnings per share for the year ended December 31, 2018 was $\$ 3.34$ compared to $\$ 2.17$ per share for the year ended December 31, 2017. The net interest margin for the year ended December 31, 2018, was $3.79 \%$ compared to $3.63 \%$ for the year ended December 31, 2017.

Return on average stockholders' equity was $13.19 \%$ and return on average assets was $1.70 \%$ for the year ended December 31, 2018, compared to a return on average stockholders' equity of $9.10 \%$ and a return on average assets of $1.19 \%$ for the year ended December 31, 2017. The efficiency ratio for the year ended December 31, 2018, was $44.1 \%$ compared to $44.4 \%$ for the year ended December 31, 2017.

## CONFERENCE CALL

Cathay General Bancorp will host a conference call this afternoon to discuss its fourth quarter and year end 2018 financial results. The call will begin at 3:00 p.m., Pacific Time. Analysts and investors may dial in and participate in the question-and-answer session. To access the call, please dial 1-855-761-3186 and enter Conference ID 2655929. A listen-only live Webcast of the call will be available at www.cathaygeneralbancorp.com and a recorded version is scheduled to be available for replay for 12 months after the call.

## ABOUT CATHAY GENERAL BANCORP

Cathay General Bancorp is the holding company for Cathay Bank, a California state-chartered bank. Founded in 1962, Cathay Bank offers a wide range of financial services. Cathay Bank currently operates 40 branches in California, 11 branches in New York State, four in Washington, three in Illinois, Chicago area, two in Texas, one in Maryland, one in Massachusetts, one in Nevada, one in New Jersey, one in Hong Kong, and a representative office in Taipei, Beijing, and Shanghai. Cathay Bank's website is found at www.cathaybank.com. Cathay General Bancorp's website is found at www.cathaygeneralbancorp.com. Information set forth on such websites is not incorporated into this press release.

## FORWARD-LOOKING STATEMENTS

Statements made in this press release, other than statements of historical fact, are forwardlooking statements within the meaning of the applicable provisions of the Private Securities Litigation Reform Act of 1995 regarding management's beliefs, projections, and assumptions concerning future results and events. These forward-looking statements may include, but are not limited to, such words as "aims," "anticipates," "believes," "can," "continue," "could," "estimates," "expects," "hopes," "intends," "may," "plans," "projects," "predicts," "potential," "possible," "optimistic," "seeks," "shall," "should," "will," and variations of these words and similar expressions. Forward-looking statements are based on estimates, beliefs, projections, and assumptions of management and are not guarantees of future performance. These forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from our historical experience and our present expectations or projections. Such risks and uncertainties and other factors include, but are not limited to, adverse developments or conditions related to or arising from U.S. and international business and economic conditions; possible additional provisions for loan losses and charge-offs; credit risks of lending activities and deterioration in asset or credit quality; extensive laws and regulations and supervision that we are subject to including potential future supervisory action by bank supervisory authorities; increased costs of compliance and other risks associated with changes in regulation including the implementation of the Dodd-Frank Wall Street Reform and Consumer Protection Act; higher capital requirements from the implementation of the Basel III capital standards; compliance with the Bank Secrecy Act and other money laundering statutes and regulations; potential goodwill impairment; liquidity risk; fluctuations in interest rates; risks associated with acquisitions and the expansion of our business into new markets; inflation and deflation; real estate market conditions and the value of real estate collateral; environmental liabilities; our ability to compete with larger competitors; our ability to retain key personnel; successful management of reputational risk; natural disasters and geopolitical events; general economic or business conditions in Asia, and other regions where Cathay Bank has operations; failures, interruptions, or security breaches of our information systems; our ability to adapt our systems to technological changes; risk management processes and strategies; adverse results in legal proceedings; certain provisions in our charter and bylaws that may affect acquisition of the Company; changes in accounting standards or tax laws and regulations; market disruption and volatility; restrictions on dividends and other distributions by laws and regulations and by our regulators and our capital structure; issuance of preferred stock; successfully raising additional capital, if needed, and the resulting dilution of interests of holders of our common stock; the soundness of other financial institutions; our ability to consummate and realize the anticipated benefits of our acquisitions; the risk that integration of business operations following any acquisitions, will be materially delayed or will be more costly or difficult than expected; and general competitive, economic political, and market conditions and fluctuations.

These and other factors are further described in Cathay General Bancorp's Annual Report on Form 10-K for the year ended December 31, 2017 (Item 1A in particular), other reports filed with the Securities and Exchange Commission ("SEC"), and other filings Cathay General Bancorp makes with the SEC from time to time. Actual results in any future period may also vary from the past results discussed in this press release. Given these risks and uncertainties, readers are cautioned not to place undue reliance on any forward-looking statements, which speak to the date of this press release. Cathay General Bancorp has no intention and undertakes no obligation to update any forward-looking statement or to publicly announce any revision of any forward-looking statement to reflect future developments or events, except as required by law.

## CATHAY GENERAL BANCORP CONSOLIDATED FINANCIAL HIGHLIGHTS (Unaudited)

| (Dollars in thousands, except per share data) | Three months ended |  |  |  |  |  | Year ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 31, 2018 |  | September 30, 2018 |  | December 31, 2017 |  | 2018 |  | 2017 |  |
| FINANCIAL PERFORMANCE |  |  |  |  |  |  |  |  |  |  |
| Net interest income before provision for credit losses | \$ | 145,441 | \$ | 145,084 | \$ | 133,298 | \$ | 565,899 | \$ | 495,709 |
| Reversal for credit losses |  | - |  | $(1,500)$ |  |  |  | $(4,500)$ |  | $(2,500)$ |
| Net interest income after reversal for credit losses |  | 145,441 |  | 146,584 |  | 133,298 |  | 570,399 |  | 498,209 |
| Non-interest income |  | 10,436 |  | 7,835 |  | 10,215 |  | 31,348 |  | 36,297 |
| Non-interest expense |  | 73,513 |  | 65,964 |  | 66,407 |  | 263,536 |  | 236,199 |
| Income before income tax expense |  | 82,364 |  | 88,455 |  | 77,106 |  | 338,211 |  | 298,307 |
| Income tax expense |  | 17,424 |  | 18,698 |  | 51,166 |  | 66,034 |  | 122,265 |
| Net income | \$ | 64,940 | \$ | 69,757 | \$ | 25,940 | \$ | 272,177 |  | 176,042 |
| Net income per common share |  |  |  |  |  |  |  |  |  |  |
| Basic | \$ | 0.80 | \$ | 0.86 | \$ | 0.32 | \$ | 3.35 | \$ | 2.19 |
| Diluted | \$ | 0.80 | \$ | 0.85 | \$ | 0.32 | \$ | 3.34 | \$ | 2.17 |
| Cash dividends paid per common share | \$ | 0.31 | \$ | 0.24 | \$ | 0.24 | \$ | 1.03 | \$ | 0.87 |
| SELECTED RATIOS |  |  |  |  |  |  |  |  |  |  |
| Return on average assets |  | 1.57\% |  | 1.72\% |  | 0.66\% |  | 1.70\% |  | 1.19\% |
| Return on average total stockholders' equity |  | 12.13\% |  | 13.19\% |  | 5.18\% |  | 13.19\% |  | 9.10\% |
| Efficiency ratio |  | 47.16\% |  | 43.14\% |  | 46.27\% |  | 44.13\% |  | 44.40\% |
| Dividend payout ratio |  | 38.42\% |  | 28.00\% |  | 74.78\% |  | 30.66\% |  | 39.70\% |
| YIELD ANALYSIS (Fully taxable equivalent) |  |  |  |  |  |  |  |  |  |  |
| Total interest-earning assets |  | 4.76\% |  | 4.67\% |  | 4.27\% |  | 4.61\% |  | 4.22\% |
| Total interest-bearing liabilities |  | 1.36\% |  | 1.15\% |  | 0.84\% |  | 1.12\% |  | 0.81\% |
| Net interest spread |  | 3.40\% |  | 3.52\% |  | 3.43\% |  | 3.49\% |  | 3.41\% |
| Net interest margin |  | 3.77\% |  | 3.83\% |  | 3.65\% |  | 3.79\% |  | 3.63\% |


| CAPITAL RATIOS | December 31, 2018 | September 30, 2018 | December 31, 2017 |
| :---: | :---: | :---: | :---: |
| Tier 1 risk-based capital ratio | 12.44\% | 12.81\% | 12.19\% |
| Total risk-based capital ratio | 14.16\% | 14.60\% | 14.11\% |
| Tier 1 leverage capital ratio | 10.83\% | 11.03\% | 10.35\% |

## CATHAY GENERAL BANCORP CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)

| (In thousands, except share and per share data) | December 31, 2018 |  | September 30, 2018 |  | December 31, 2017 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |
| Cash and due from banks | \$ | 225,333 | \$ | 204,178 | \$ | 247,056 |
| Short-term investments and interest bearing deposits |  | 374,957 |  | 377,839 |  | 292,745 |
| Cash and cash equivalents |  | 600,290 |  | 582,017 |  | 539,801 |
| Securities available-for-sale (amortized cost of \$1,267,731 at December 31, 2018, |  |  |  |  |  |  |
| \$1,320,843 at September 30, 2018 and \$1,336,345 at December 31, 2017) |  | 1,242,509 |  | 1,283,060 |  | 1,333,626 |
| Loans held for sale |  | - |  | - |  | 8,000 |
| Loans |  | 13,995,788 |  | 13,647,646 |  | 12,870,290 |
| Less: Allowance for loan losses |  | $(122,391)$ |  | $(123,457)$ |  | $(123,279)$ |
| Unamortized deferred loan fees, net |  | $(1,565)$ |  | $(2,086)$ |  | $(3,245)$ |
| Loans, net |  | 13,871,832 |  | 13,522,103 |  | 12,743,766 |
| Equity securities |  | 25,098 |  | 23,522 |  | - |
| Federal Home Loan Bank stock |  | 17,250 |  | 17,250 |  | 23,085 |
| Other real estate owned, net |  | 12,674 |  | 8,741 |  | 9,442 |
| Affordable housing investments and alternative energy partnerships, net |  | 284,614 |  | 295,857 |  | 272,871 |
| Premises and equipment, net |  | 103,189 |  | 102,565 |  | 103,064 |
| Customers' liability on acceptances |  | 22,709 |  | 10,454 |  | 13,482 |
| Accrued interest receivable |  | 51,650 |  | 50,291 |  | 45,307 |
| Goodwill |  | 372,189 |  | 372,189 |  | 372,189 |
| Other intangible assets, net |  | 7,194 |  | 7,391 |  | 8,062 |
| Other assets |  | 174,562 |  | 186,282 |  | 167,491 |
| Total assets | \$ | 16,785,760 | \$ | 16,461,722 | \$ | 15,640,186 |
| Liabilities and Stockholders' Equity |  |  |  |  |  |  |
| Deposits |  |  |  |  |  |  |
| Non-interest-bearing demand deposits | \$ | 2,857,443 | \$ | 2,957,881 | \$ | 2,783,127 |
| Interest-bearing deposits: |  |  |  |  |  |  |
| NOW deposits |  | 1,365,763 |  | 1,409,463 |  | 1,410,519 |
| Money market deposits |  | 2,027,404 |  | 2,134,097 |  | 2,248,271 |
| Savings deposits |  | 738,656 |  | 747,814 |  | 857,199 |
| Time deposits |  | 6,713,074 |  | 6,331,823 |  | 5,390,777 |
| Total deposits |  | 13,702,340 |  | 13,581,078 |  | 12,689,893 |
| Securities sold under agreements to repurchase |  | - |  | - |  | 100,000 |
| Advances from the Federal Home Loan Bank |  | 530,000 |  | 315,000 |  | 430,000 |
| Other borrowings for affordable housing investments |  | 17,298 |  | 17,332 |  | 17,481 |
| Long-term debt |  | 189,448 |  | 194,136 |  | 194,136 |
| Deferred payments from acquisition |  | 18,458 |  | 18,253 |  | 35,404 |
| Acceptances outstanding |  | 22,709 |  | 10,454 |  | 13,482 |
| Other liabilities |  | 183,349 |  | 208,694 |  | 186,486 |
| Total liabilities |  | 14,663,602 |  | 14,344,947 |  | 13,666,882 |
| Stockholders' equity |  | 2,122,158 |  | 2,116,775 |  | 1,973,304 |
| Total liabilities and equity | \$ | 16,785,760 | \$ | 16,461,722 | \$ | 15,640,186 |
| Book value per common share | \$ | 26.36 | \$ | 25.93 | \$ | 24.26 |
| Number of common shares outstanding |  | 80,501,948 |  | 81,396,047 |  | 80,893,379 |

# CATHAY GENERAL BANCORP CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited) 

INTEREST AND DIVIDEND INCOME
Loan receivable, including loan fees
Investment securities
Federal Home Loan Bank stock
Federal funds sold and securities
purchased under agreements to resell Deposits with banks

Total interest and dividend income

## INTEREST EXPENSE

Time deposits
Other deposits
Securities sold under agreements to repurchase
Advances from Federal Home Loan Bank
Long-term debt
Deferred payments from acquisition
Short-term borrowings
Total interest expense
Net interest income before reversal for credit losses Reversal for credit losses

Net interest income after reversal for credit losses

## NON-INTEREST INCOME

Net gains/(losses) from equity securities
Securities gains/(losses), net
Letters of credit commissions
Depository service fees
Gains from acquisition
Other operating income
Total non-interest income

## NON-INTEREST EXPENSE

Salaries and employee benefits
Occupancy expense
Computer and equipment expense
Professional services expense
Data processing service expense
FDIC and State assessments
Marketing expense
Other real estate owned expense
Amortization of investments in low income housing and alternative energy partnerships

Amortization of core deposit intangibles
Acquisition and integration costs
Other operating expense
Total non-interest expense
Income before income tax expense Income tax expense
Net income
Net income per common share:

## Basic

Diluted
Cash dividends paid per common share
Basic average common shares outstanding
Diluted average common shares outstanding

|  | Three months ended |  |  |
| :--- | :--- | :--- | :--- |
| December 31, 2018 | September 30, 2018 | December 31, 2017 |  |
|  | Year ended December 31, |  |  |
| 2018 | 2017 |  |  |

(In thousands, except share and per share data)

| \$ | 174,352 | \$ | 168,179 | \$ | 148,162 | \$ | 652,480 | \$ | 549,291 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 7,391 |  | 7,546 |  | 5,965 |  | 28,603 |  | 20,531 |
|  | 584 |  | 303 |  | 481 |  | 1,663 |  | 1,798 |
|  | - |  | - |  | 2 |  | - |  | 110 |
|  | 1,542 |  | 838 |  | 1,281 |  | 5,209 |  | 4,421 |
|  | 183,869 |  | 176,866 |  | 155,891 |  | 687,955 |  | 576,151 |
|  | 29,774 |  | 22,135 |  | 13,339 |  | 86,368 |  | 46,768 |
|  | 5,610 |  | 5,474 |  | 4,831 |  | 20,503 |  | 19,076 |
|  | - |  | 124 |  | 761 |  | 1,446 |  | 4,250 |
|  | 620 |  | 1,430 |  | 1,246 |  | 3,739 |  | 2,711 |
|  | 1,456 |  | 2,220 |  | 1,455 |  | 5,776 |  | 5,775 |
|  | 947 |  | 399 |  | 960 |  | 4,037 |  | 1,861 |
|  | 21 |  | - |  | 1 |  | 187 |  | 1 |
|  | 38,428 |  | 31,782 |  | 22,593 |  | 122,056 |  | 80,442 |
|  | 145,441 |  | 145,084 |  | 133,298 |  | 565,899 |  | 495,709 |
|  | - |  | $(1,500)$ |  | - |  | $(4,500)$ |  | $(2,500)$ |
|  | 145,441 |  | 146,584 |  | 133,298 |  | 570,399 |  | 498,209 |


|  | 1,793 |  | 391 |  | - | $(2,787)$ | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 36 |  | (14) |  | 1,445 | 22 | 1,006 |
|  | 1,505 |  | 1,459 |  | 1,242 | 5,614 | 4,860 |
|  | 1,179 |  | 1,219 |  | 1,405 | 5,084 | 5,624 |
|  | - |  |  |  | 188 | 340 | 5,628 |
|  | 5,923 |  | 4,780 |  | 5,935 | 23,075 | 19,179 |
|  | 10,436 |  | 7,835 |  | 10,215 | 31,348 | 36,297 |
|  | 33,252 |  | 30,514 |  | 29,529 | 124,743 | 109,458 |
|  | 4,883 |  | 5,186 |  | 5,696 | 20,691 | 20,429 |
|  | 2,922 |  | 2,772 |  | 2,951 | 11,400 | 10,846 |
|  | 6,030 |  | 5,286 |  | 5,898 | 23,085 | 20,439 |
|  | 2,988 |  | 3,080 |  | 3,344 | 12,438 | 11,190 |
|  | 1,468 |  | 2,555 |  | 3,372 | 8,200 | 10,633 |
|  | 2,316 |  | 1,263 |  | 1,367 | 7,837 | 6,200 |
|  | (483) |  | (21) |  | $(2,396)$ | (719) | $(1,649)$ |
|  | 16,646 |  | 11,115 |  | 10,415 | 38,635 | 27,212 |
|  | 172 |  | 190 |  | 304 | 876 | 930 |
|  | 23 |  | 179 |  | 844 | 2,106 | 4,121 |
|  | 3,296 |  | 3,845 |  | 5,083 | 14,244 | 16,390 |
|  | 73,513 |  | 65,964 |  | 66,407 | 263,536 | 236,199 |
|  | 82,364 |  | 88,455 |  | 77,106 | 338,211 | 298,307 |
|  | 17,424 |  | 18,698 |  | 51,166 | 66,034 | 122,265 |
| \$ | 64,940 | \$ | 69,757 | \$ | 25,940 | 272,177 | 176,042 |


| $\$$ | 0.80 | $\$$ | 0.86 | $\$$ | 0.32 | $\$$ | 3.35 | $\$$ | 2.19 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$$ | 0.80 | $\$$ | 0.85 | $\$$ | 0.32 | $\$$ | 3.34 | $\$$ | 2.17 |
| $\$$ | 0.31 | $\$$ | 0.24 | $\$$ | 0.24 | $\$$ | 1.03 | $\$$ | 0.87 |
|  | $80,854,451$ |  | $81,311,899$ | $80,825,201$ |  | $81,131,269$ | $80,262,782$ |  |  |
|  | $81,122,093$ |  | $81,855,271$ | $81,619,905$ | $81,607,346$ | $81,004,550$ |  |  |  |

## CATHAY GENERAL BANCORP <br> AVERAGE BALANCES - SELECTED CONSOLIDATED FINANCIAL INFORMATION (Unaudited)

| Three months ended |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | December 31, 2018 |  | September 30, 2018 |  |  | December 31, 2017 |  |  |
| Interest-earning assets | Average Balance | Average Yield/Rate (1) |  | Average Balance | Average Yield/Rate ${ }^{(1)}$ |  | Average Balance | Average Yield/Rate (1) |
| Loans ${ }^{(1)}$ | \$ 13,737,560 | 5.04\% |  | 13,434,018 | 4.97\% | \$ | 12,735,456 | 4.62\% |
| Taxable investment securities | 1,306,821 | 2.24\% |  | 1,399,031 | 2.14\% |  | 1,338,653 | 1.77\% |
| FHLB stock | 17,250 | 13.44\% |  | 17,250 | 6.95\% |  | 25,770 | 7.40\% |
| Federal funds sold and securities purchased under agreements to resell | - | - |  | - | - |  | 1,978 | 0.54\% |
| Deposits with banks | 262,525 | 2.33\% |  | 178,434 | 1.86\% |  | 387,725 | 1.31\% |
| Total interest-earning assets | \$ 15,324,156 | 4.76\% |  | \$ 15,028,733 | 4.67\% | \$ | 14,489,582 | 4.27\% |
| Interest-bearing liabilities |  |  |  |  |  |  |  |  |
| Interest-bearing demand deposits | \$ 1,373,250 | 0.21\% |  | \$ 1,396,436 | 0.20\% | \$ | 1,366,808 | 0.18\% |
| Money market deposits | 2,113,257 | 0.85\% |  | 2,234,139 | 0.79\% |  | 2,361,128 | 0.62\% |
| Savings deposits | 746,224 | 0.20\% |  | 780,412 | 0.18\% |  | 886,706 | 0.24\% |
| Time deposits | 6,616,390 | 1.79\% |  | 5,997,268 | 1.46\% |  | 5,263,846 | 1.01\% |
| Total interest-bearing deposits | \$ 10,849,121 | 1.29\% |  | \$ 10,408,255 | 1.05\% | \$ | 9,878,488 | 0.73\% |
| Securities sold under agreements to repurchase | - | 0.00\% |  | 16,304 | 3.02\% |  | 100,000 | 3.02\% |
| Other borrowed funds | 152,654 | 1.99\% |  | 307,298 | 2.36\% |  | 491,000 | 1.52\% |
| Long-term debt | 194,085 | 4.62\% |  | 194,136 | 4.54\% |  | 158,266 | 4.45\% |
| Total interest-bearing liabilities | 11,195,860 | 1.36\% |  | 10,925,993 | 1.15\% |  | 10,627,754 | 0.84\% |
| Non-interest-bearing demand deposits | 2,887,607 |  |  | 2,877,646 |  |  | 2,766,338 |  |
| Total deposits and other borrowed funds | \$ 14,083,467 |  |  | \$ 13,803,639 |  | \$ | 13,394,092 |  |
| Total average assets | \$ 16,418,979 |  |  | \$ 16,134,349 |  | \$ | 15,591,373 |  |
| Total average equity | \$ 2,124,418 |  |  | \$ 2,097,786 |  | \$ | 1,984,890 |  |
| Year ended, |  |  |  |  |  |  |  |  |
| (In thousands) | December 31, 2018 |  | December 31, 2017 |  |  |  |  |  |
| Interest-earning assets |  |  |  |  |  |  |  |  |
| Loans ${ }^{(1)}$ | \$ 13,280,665 | 4.91\% |  | 11,937,666 | 4.60\% |  |  |  |
| Taxable investment securities | 1,344,964 | 2.13\% |  | 1,308,089 | 1.57\% |  |  |  |
| FHLB stock | 18,540 | 8.97\% |  | 23,208 | 7.75\% |  |  |  |
| Federal funds sold and securities purchased under agreements to resell | - | - |  | 9,499 | 1.16\% |  |  |  |
| Deposits with banks | 277,005 | 1.88\% |  | 366,674 | 1.21\% |  |  |  |
| Total interest-earning assets | \$ 14,921,174 | 4.61\% |  | \$ 13,645,136 | 4.22\% |  |  |  |
| Interest-bearing liabilities |  |  |  |  |  |  |  |  |
| Interest-bearing demand deposits | \$ 1,389,326 | 0.20\% |  | \$ 1,304,053 | 0.17\% |  |  |  |
| Money market deposits | 2,200,847 | 0.74\% |  | 2,360,188 | 0.64\% |  |  |  |
| Savings deposits | 791,982 | 0.20\% |  | 834,973 | 0.21\% |  |  |  |
| Time deposits | 6,031,061 | 1.43\% |  | 4,947,051 | 0.95\% |  |  |  |
| Total interest-bearing deposits | \$ 10,413,216 | 1.03\% | \$ | \$ 9,446,265 | 0.70\% |  |  |  |
| Securities sold under agreements to repurchase | 49,589 | 2.92\% |  | 136,849 | 3.11\% |  |  |  |
| Other borrowed funds | 253,714 | 1.90\% |  | 256,423 | 1.66\% |  |  |  |
| Long-term debt | 194,123 | 4.49\% |  | 128,999 | 4.73\% |  |  |  |
| Total interest-bearing liabilities | 10,910,642 | 1.12\% |  | 9,968,536 | 0.81\% |  |  |  |
| Non-interest-bearing demand deposits | 2,819,712 |  |  | 2,599,109 |  |  |  |  |
| Total deposits and other borrowed funds | \$ 13,730,354 |  |  | 12,567,645 |  |  |  |  |
| Total average assets | \$ 16,004,322 |  |  | \$ 14,733,002 |  |  |  |  |
| Total average equity | \$ 2,063,400 |  |  | \$ 1,935,059 |  |  |  |  |

